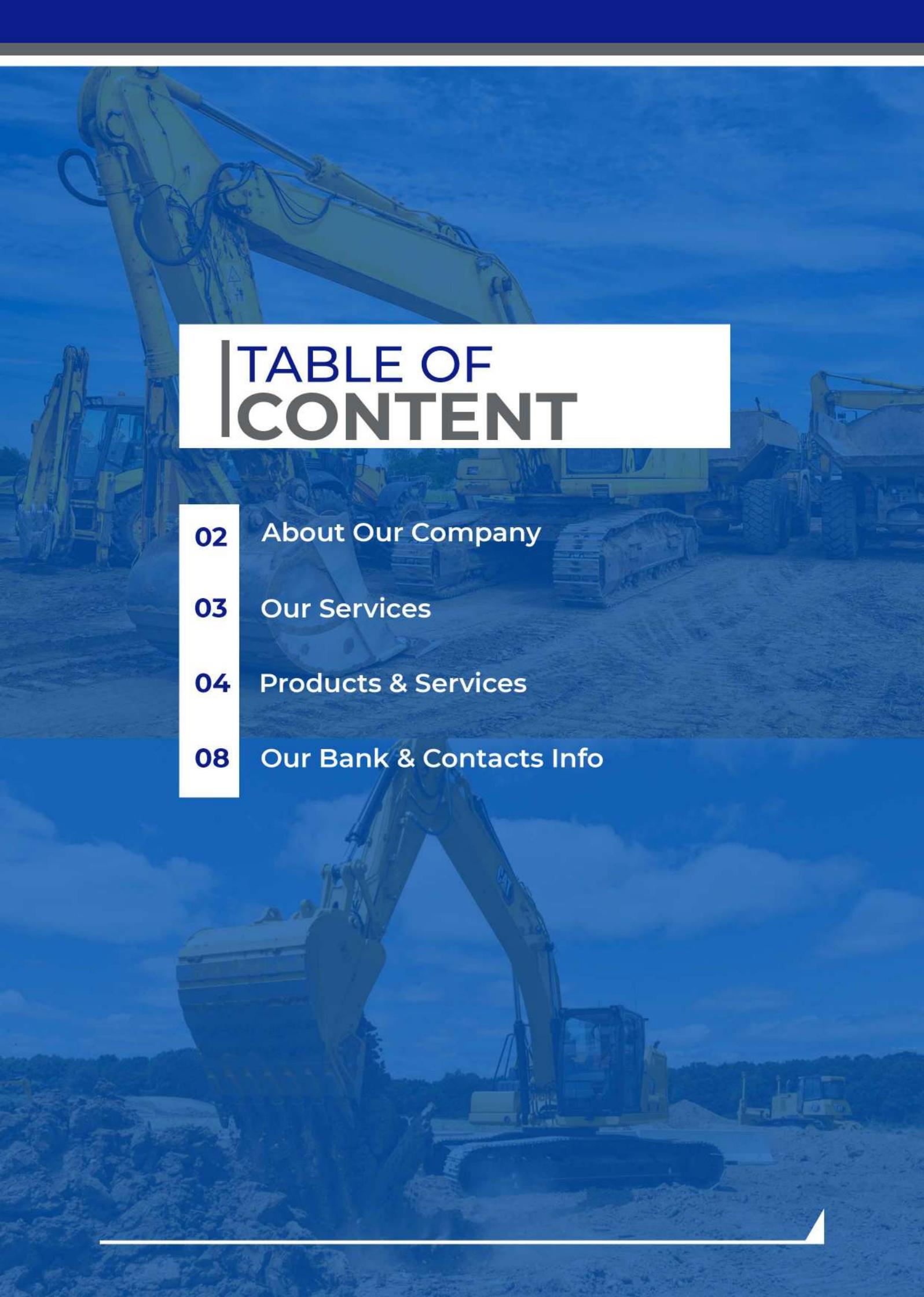




# COMPANY PROFILE



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## WHO WE ARE

Konic Solutions (Zambia) Limited is a wholly Zambian owned and managed private business set up to create a lasting footprint in the **Mining and Construction industry**. We operate as distributors and agents of global Original Mining Equipment Manufacturers (OEMs) who market and/or distribute our strategic partners' products and services. We have forged very strong relationships with other prominent OEMs of quality energy and power products spanning across Asia (China, South Korea, India), Europe (Greece), and Africa (South Africa).

The founding directors and employees of Konic Solutions bring together a combination of highly diversified managerial experience, energy and skills. Our company is built on the strength of our networks with our suppliers, clients and other stakeholders, which have been established through doing business and working in the industries we serve over the years. We aim to become the leading company in the industry by providing our clients with high quality products and excellent service.

# ABOUT US



## OUR VISION

To be the industry leaders through providing our clients with high quality products and excellent service.

We envisage achieving our vision through fairness, business ethics, national reach, technological expertise, building long term relationships with all our associates, customers, partners and other stakeholders.



## OUR MISSION

Our mission is two-fold: I) to render satisfactory services, quality products at competitive price and at right time to the customer on behalf of the OEMs; II) to be an internationally recognized corporation that provides solutions for mining and construction needs.



## SKILLS & EXPERTISE

- Business Management
- Negotiating
- Customers Relations
- Communication and legal skills
- Tendering

## KEY COMPETENCIES

- Understanding the dynamics of the industry
- Economic empowerment policies and strategies
- Networking & Marketing
- Partnership with reputable manufacturing companies who provide durable products and back up services on all products
- Technological expertise in office equipment, projects and related equipment.

# CONTACT DETAILS

## Banking Details



### **ACCESS BANK**

Account Name: Konic Solutions Ltd

No. 0080110000360 (USD)

Branch Code: 350008

Swift Code: AZAMZMLU

## Contact Information

 Plot 37051, Mount Meru Filling Station, Kansanshi  
Mine Road, Solwezi ZAMBIA.

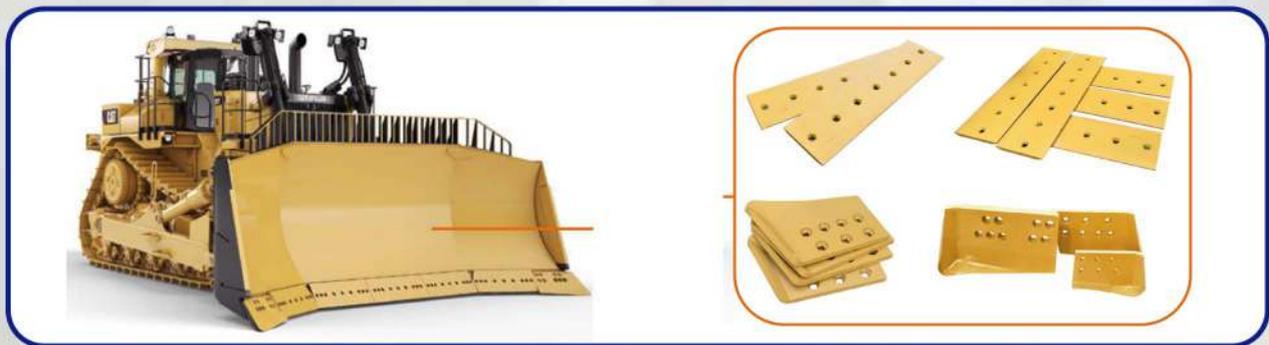
 Tel: +26 (09) 696 84451

 Email [sales@konic.co.zm](mailto:sales@konic.co.zm)

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# OUR PRODUCTS: WEAR COMPONENTS

- a)GET
- b)Blades & Cutting Edges
- c)Wearing Protection Elements



**EXCAVATOR TEETH**

- PERFORATION ELITE F** ● High penetration tooth for general purposes.
- HEAVY DUTY ELITE HD** ● HD self-aligning tooth for outstanding penetration.

**LOADER TEETH**

- LOADER ELITE L** ● Tooth for general work with loose materials.
- LOADER HEAVY DUTY ELITE HD** ● Reinforced tooth for loading highly abrasive material and rocks.

**BACKHOE TEETH**

- TOP PERFORATION ELITE F** ● Tooth for general purposes.
- ACTION ELITE V** ● Ball-on tooth for general purposes.

**ELITE** Optimised designs

<b>CAT-J</b>	<b>CAT-K</b>	<b>BIPPER-CAT &amp; KOM</b>	<b>SUPER-V</b>
<b>KOMATSU</b>	<b>DOOSAN</b>	<b>HYUNDAI</b>	<b>H&amp;L</b>
<b>VOLVO</b>	<b>E-MET</b>	<b>UNI-Z</b>	<b>JCB</b>

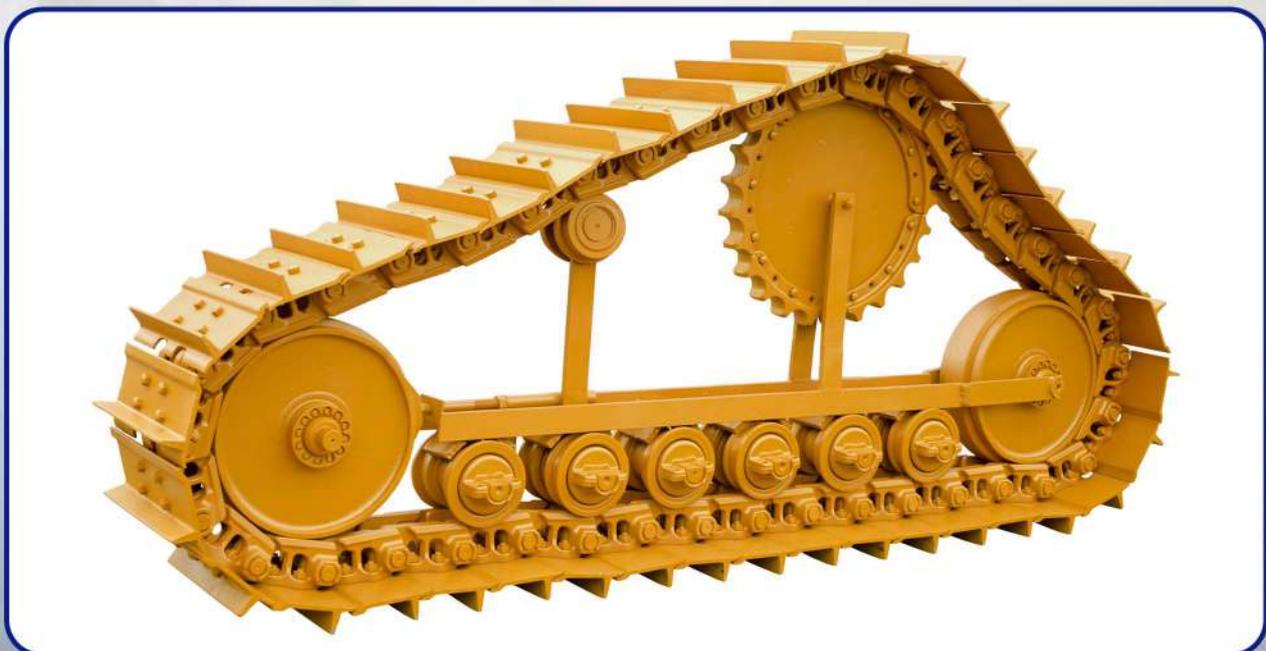
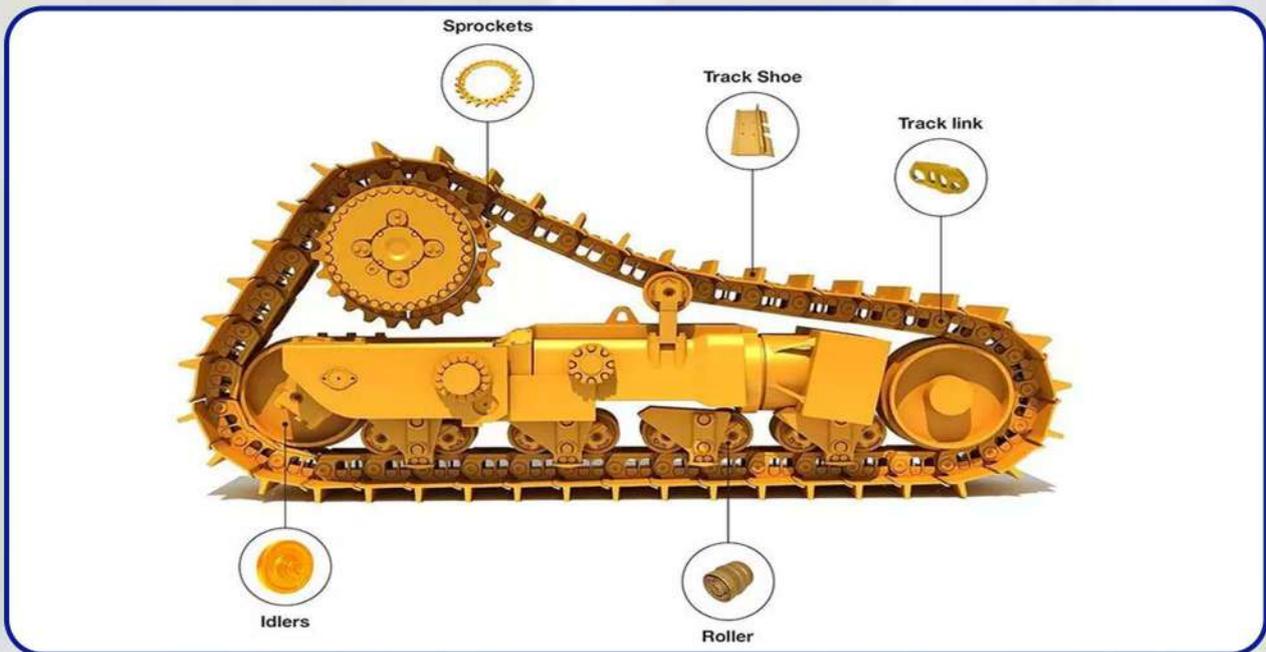
Adaptable for most of the systems on the market

**BUCKET PROTECTION**

Anti-wear protections to cover and reinforce the most sensitive areas of the bucket, protecting it against damage and premature wearing.

## OUR PRODUCTS: UNDERCARRIAGE

a) Undercarriage components of all kinds of tracked equipment, both steel for bulldozers and larger excavators, and rubber tracks



## OUR PRODUCTS: ATTACHMENTS

a) Equipment rendering any machine efficient, as quick-hitches and buckets, forestry, demolition & recycling equipment, or hydraulic hammers



## OUR PRODUCTS APPLICATION:

- Mining & Quarry
- Water Well & Geothermal
- Construction
- Exploration
- Utility & HD



## OUR PRODUCTS: SPARE PARTS

### a) Filters and Other Engine Parts





## Contact Information



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